

## 1. Identify questions you want to answer

- Keeping in mind the limitations of the data in front of you, what are you actually interested in finding out?
- What type of conclusion are you going to draw?
- ► You will need:
  - ▶ Original research questions
  - Hypotheses (implicit or explicit)
  - Data



**Guiding question**: How do workers make sense of the workplace insecurity?

Hypothesis: Workers generate moral meanings that make sense of the volatility and uncertainty.

Question: What discourses or ideas do workers associate with experiences of workplace volatility and insecurity?

# 2. What codes do you need to answer those questions?

- What sort of information or evidence might be able to address your question?
- You will need:
  - Questions from step 1
  - Data
  - Codes



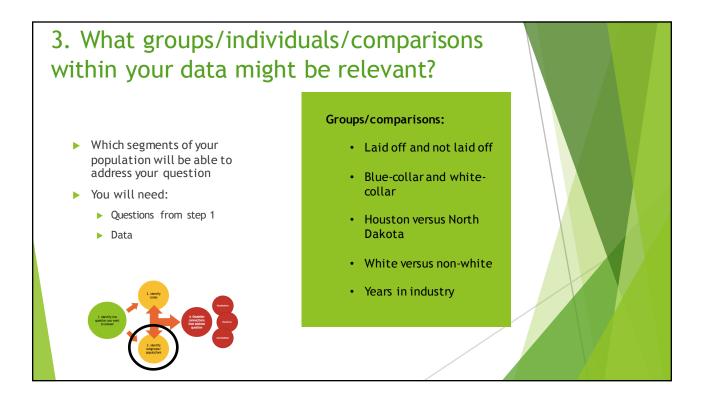
What discourses or ideas do workers associate with experiences of workplace volatility and insecurity?

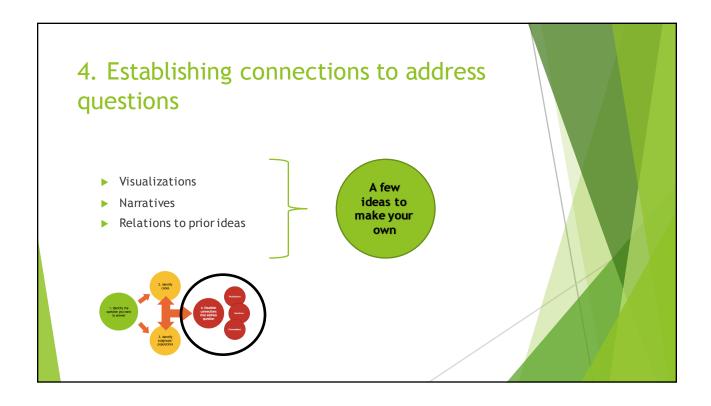
#### Discourses/ideas

- Moral values
- Patriotism
- Religion
- Work ethic
- Exploitation
- Industry
- Resignation

#### Volatility/insecurity

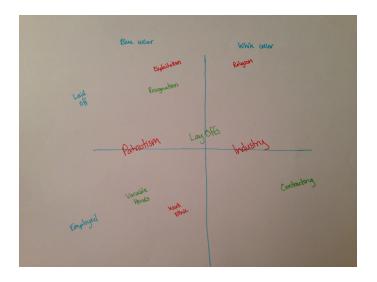
- Lay-offs
- Uncertainty
- Variable pay
- Variable hours
- Contracting
- Workplace change





## **Visualizations**

Create a picture or diagram about what's happening



## **Narratives**

Create a story around what's happening.

R., a roustabout in North Dakota, had seen many coworkers laid off, and lived with the near-constant fear that he was next. He carried his fear with him in the workplace, so needed something to balance it out. He drew on

to do this.

It was different for I, a geophysicist in Houston. He also carried a lot of anxiety and was regularly surrounded by lay-offs. However, he was able to draw on

in the face of this anxiety.





# Relate to prior ideas

Use ideas from theory or prior research to act as the "glue" making your connections

- Marx: workers are being exploited
- Gramsci: employers must generate consent among workers
- Burawoy: consent generated through game
- Kunda: consent generated through corporate culture

What might consent look like among oilfield workers?

- Is there a game happening?
- To what extent is a corporate culture present?

Consent generated by drawing on patriotic ideals, and connecting the work of the industry directly to those ideals

# Keep track of the process...

- ▶ Whatever method(s) you use, write as you do them
- Write notes to yourself about the process
  - ► Keep track of any ideas you have, no matter how far-fetched or seemingly irrelevant. They may be helpful later on!
  - ▶ Many call these notes "memos"
- ▶ These memos can be the foundation for later writing

